

CERTIFIED INTERNATIONAL PROPERTY SPECIALIST



CIPS

Certified International Property Specialist

Last year foreign buyers spent nearly \$103 billion on U.S. residential real estate. CIPS education will provide you with knowledge and resources to position yourself as a global expert.

The 5 Day institute will satisfy the education requirements to **apply for your CIPS designation***, the only international designation recognized by the National Association of REALTORS®

Step into the global arena and market your business to the world with CIPS

** 32 Elective Credits

**CIPS: Certified International
Property Specialist
8:30am-5pm
Instructed by: Aldo Iemma**

**Thurs. Sept. 6: Global Real Estate Local Markets
Fri. Sept. 7: Global Real Estate Transaction Tools
Wed. Sept. 12: Asia Pacific & International Real Estate
Thurs. Sept. 13: Europe & International Real Estate
Fri. Sept 14: Americas & International Real Estate**

**LOCATION: Passaic County Board of REALTORS®
204 Berdan Ave., Wayne, NJ 07470**

\$475 member / \$550 non-members



In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions



**REGISTER:
PCBOR.com**



*Upon completion of all 5 classes an additional \$75 application fee and \$220 annual dues is required to receive designation.

If you have a disability or special need that require accommodation please call the board office 973-305-1100