

## **REALTOR SERVICES**

AVE Clifton · aveliving.com  
IVY ABRAHAMS · 973-885-6834 · iabrahams@aveliving.com

BODY LANGUAGE ON PURPOSE · bodylanguageonpurpose.com  
ANTHONY AWEBUCH · 201-618-5170 · Anthony@bodylanguageonpurpose.com

WOMEN'S COUNCIL OF REALTORS · Wcrbergencounty.org  
AUDRA FONTANELLA · 201-803-9288 · wcrbcc@gmail.com

## **SCHOOLS / EDUCATION**

AMERICAN SCHOOL OF BUSINESS · Americanschoolnj.com  
EDWARD DAVIES · 973-244-0333 · edward@americanschoolnj.com

## **TANK TEST, INSPECT, INSTALL, REMOVAL/ ENVIRONMENTAL SERVICES**

A & A OIL RECOVERY CO. · Aaoiltankremoval.com  
PETER PANZINO · 973-709-1700 · info.aaoil@gmail.com

ADS ENVIRONMENTAL · Adsenvironmental.net  
NEIL MORRIS · 862-268-7442 · nlmbjm@mac.com

PARTNERSHIP FOR REALTY AND OIL TANK SUCCESS · Oilheatpros.com  
SUSAN JANETT · 551-556-0224 · sjanett@oilheatpros.com

WATER RESOURCE TECHNOLOGIES, INC · Waterresourcetechnology.com  
ROBERT OKKEN · 973-390-4985 · info@wrtnj.com

## **TITLE AGENCY / INSURANCE**

ACRES LAND TITLE · Acreslandtitle.com  
DAVID PAPACHIMONIS · 973-769-0662 · Dpapa@acrestitle.com  
EDYTA PAPACHIMONIS · 551-206-1200 · Epapa@acrestitle.com

BUILDERS TITLE AGENCY · Btanj.com  
GEORGE McCARTHY · 201-343-2600 · gmmccarthy@btanj.com

EVIDENT TITLE AGENCY · EvidentTitle.com  
ROSEMARY WATKINS · 973-216-4101 · rwatkins@evidenttitle.com

FIRST AMERICAN TITLE · firstam.com  
MARLENE COHAN · 973-525-5786 · mcohan@firstam.com  
MEAGHAN FORTE-McROBBIE · 732-476-8700 · mforte@firstam.com

PASSAIC VALLEY TITLE SERVICE INC · pvts.com  
THOMAS CAMPANILE · 973-722-1168 · tomc@pvts.com

RELIANT TITLE · Titleondemand.net  
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TAILORED TITLE, LLC · Tailoredtitle.com  
JOANNE COYNE · 973-433-7276 · joanne@tailoredtitle.com

TWO RIVERS TITLE · Tworiverstitle.com  
ANTHONY COPPOLA · 732-558-5855 · acoppola@tworiverstitle.com

## UPCOMING PCBOR® EVENTS

### **\*Tricky Tray / Beefsteak Fundraiser October 2018**

### **\*Triple Play Atlantic City, NJ December 3-6, 2018**

### **\*Membership Gala December 2018**

### **\*Monthly Realtor Mixers**

### **\*Monthly New Member Orientations**

### **\*Lunch and Learn Opportunity**

**To sponsor any of these  
opportunities call**

**973-305-1100**

## **GUIDE TO AFFILIATE MEMBERSHIP**

**Affiliate membership has its benefits**

We would like to invite you to join us as an  
affiliate member of the  
Passaic County Board Of REALTORS®

As an affiliate member, you would be joining  
2500 plus members consisting of REALTORS®,  
appraisers, lenders, title companies, and other  
related professionals.

### **BENEFITS OF BELONGING:**

- Expand your industry clients
- Be supported in business by PCBOR members
- Network with other affiliate members and industry professionals
- Attend PCBOR meetings, banquets, community events and functions
- Sponsorship and discount advertising opportunities
- Be a proud outstanding member of PCBOR

**We thank our current members—and if you're not a member, we encourage you to consider joining us.**

### **AFFILIATE COMMITTEE MEMBERS:**

Chairperson—Shamiram Mazejy  
Vice Chair—Natalie Lentini

Tanekqua Boyd  
Edward Davies  
Frances Forjan  
Samir Genid  
Lori Gilroy  
William Kivlon  
Natalie Lentini  
Dee Mauriello  
Edward Morba  
Jean Simon

## **Passaic County Board of REALTORS®**



### *Affiliate Member Reference Guide*

**Please support those  
who support us!**

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## **APPRAISERS**

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JAMES ICHINCO · 973-600-5216 · jichinco@aol.com

## **ATTORNEYS AT LAW**

AZRAK & ASSOCIATES LLC · Azraklaw.com  
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BARLI & ASSOCIATES, LLC · Barililaw.com  
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LAW OFFICE OF JOSEPH PETRIELLO · Petriellolaw.com  
MATTHEW PETRIELLO · 973-890-7262 · mpetriello@petriello.law.com

LAW OFFICES OF LAURA S. MANN · Mannlegal.biz  
LAURA MANN · 973-506-4881 · Laura@mannlegal.biz

## **BANKING**

CLIFTON SAVINGS BANK, SLA · Cliftonsavings.com  
STEPHEN HOOGERHYDE · 973-778-6791 · shoogerhyde@cliftonsavings.com

COLUMBIA BANK · Columbiabankonline.com  
KENNETH ABEL · 201-599-7060 · kabel@columbiabankonline.com

EVERBANK · Everbank.com  
JAMES CHU · 201-725-2800 · james.chu@everbank.com

KEARNY BANK · Kearnybank.com  
DWAYNE LEVERETT · 973-244-8846 · dleverett@kearnybank.com

LINCOLN 1st BANK · Mylincoln1stcom  
DANIELA MARINO-FERRERA · 201-513-5216 · dmarino@mylincoln1st.com

M&T BANK · mtb.com  
PATTIE SIMONE · 917-833-5356 · psimone@mtb.com

## **COMMISSION ADVANCES**

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JESSE COHEN · 201-355-2292 · info@cenj.com

## **CREDIT UNION**

AFFINITY FEDERAL CREDIT UNION · Affinityfcu.com/Daniel  
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UNITED NATION FEDERAL CREDIT UNION · unfcu.org/dhernandez  
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## **HOME IMPROVEMENT**

SELECT KITCHEN AND BATHS · Selectkitchenandbaths.com  
MICHAEL GARCIA · 862-444-5544 · selectkitchenandbaths@gmail.com

## **HOME INSPECTION SERVICES**

ALL WAYS INSPECT · Allwaysinspect.com  
BOB PELLEGRINO · 973-594-1622 · bobp@allwaysinspect.com

HOUSEMASTER · Sergio.housemaster.com  
SERGIO ANGIONE · 973-299-1808 · sangione@housemaster.com

PILLAR TO POST · Pillartopost.com/johnparis  
JOHN PARIS · 201-465-4750 · john.paris@pillartopost.com

## **HOME STAGING**

NJ HOME DECORATING & STAGING · Njhomedecorating.com  
STEPHANIE KATZ · 973-670-5661 · stephkatz@optonline.net

## **HVAC**

UNIVERSAL MECHANICAL GROUP · Umgservice.com  
YZAN KHALIL · 973-420-7978 · info@umgservice.com

## **INSURANCE SERVICES**

HANSON & RYAN · Hanson-ryan.com  
JAY J. REYNOLDS · 973-774-5970 · jreynolds@hanson-ryan.com

STATE FARM—CAPELLAN AGENCY · Capellanagency.com  
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STATE FARM—MARIA ALAWI · wayneinsurancenj.com  
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LIBERTY MUTUAL · Libertymutual.com/insurance-office-wayne-nj  
KATHIE ZUCKER · 201-221-2270 · Kathleen.zucker@libertymutual.com

## **MORTGAGE REPRESENTATIVES**

ABSOLUTE HOME MORTGAGE · Ahmcloans.com  
RICH CONFORTI · 973-632-1516 · rcjr@ahmcloans.com  
MITELLO CAMAY · 646-492-0936 · mcamay@amcloans.com

ALTERRA HOME LOANS · goalterra.com  
JONATHAN ORTIZ · 917-501-3791 · jortiz@goalterra.com

ANNIE MAC HOME MORTGAGE · annie-mac.com  
JOHN GAGIS · 973-287-0800 · JGagis@Annie-Mac.com

BANK OF AMERICA · bankofamerica.com  
ALBERTO FERNANDEZ · 201-233-3528 · alberto.fernandez@bankofamerica.com

## **MORTGAGE REPRESENTATIVES (con't)**

CLASSIC MORTGAGE COMPANY · classicmortgagellc.com  
ANGELO STRAFACE · 973-390-0335 · angelo@classicllc.com

CROSS COUNTRY MORTGAGE · crosscountrymortgage.com  
SHEETAL SAWHNEY · 201-951-6423 · sheetalmortgage@gmail.com

CROSSROADS FINANCE DISCOUNT MORTGAGE · crossroadsfinance.com  
JULIO RODRIGUEZ · 201-538-6881 · julio@crossroadsfinance.com

CORNERSTONE MORTGAGE GROUP · cornerstonemtgroup.com  
BRIAN KORDELL · 973-917-3158 · bkordell@cornerstonemtgroup.com

FAIRWAY MORTGAGE COMPANY · Fairwaymc.com  
FABIO GULLA · 973-256-5353 · Fabio.gulla@Fairwaymc.com

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FAMILY HOME FUNDING CORP · familyhomefunding.com  
EDWARD MORBA · 973-283-8111 · emorba@familyhomefunding.com

FM HOME LOANS · jasonberg.fmm.com  
JASON BERG · 917-612-0559 · jberg@fmm.com

FIRST ALLIANCE HOME MORTGAGE · fahmloans.com  
GLENN La MATTINA · 973-202-3563 · glm@fahmloans.com

GUARANTEED RATE · rate.com/jeffreygreenberg  
JEFFREY GREENBERG · 973-256-5353 · jeff.greenberg@rate.com

GUARANTEED RATE - AFFINITY · deanthemortgageguy.com  
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LCD MORTGAGE COMPANY · Lcdmtg.com  
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LOAN DEPOT · loandepot.com/awizner  
ADAM WIZNER · 973-650-2506 · adam@mybiggestdebt.com

## **MORTGAGE REPRESENTATIVES (con't)**

MLB RESIDENTIAL LENDING · MLBmortgage.com  
MELANIE ARROYO · 201-675-7607 · marroyo@mlbmortgage.com

MOVEMENT MORTGAGE · Movement.com  
TONY CROFT · 201-424-9662 · tony.croft@movement.com

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WELLS FARGO HOME MORTGAGE · Wellsfargo.com  
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## **MOVING & STORAGE**

SUDDATH RELOCATION SERVICES · Suddath.com  
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ZIPPY SHELL · Zippypshell.com  
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## **NEWSPAPER / CLASSIFIED ADVERTISING**

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## **RESTORATION AND CLEANOUT SERVICES**

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